



This document outlines the service offerings for the Behaviour Support Programme for schools, provided by P&I Training in partnership with Clennell Education Solutions.

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Introduction from Alan Robson, P&I Training Ltd Director

As many of you know, I am the individual who visits your school to deliver CPD in the areas of safety and behaviour. Over the past nine years, our company, P&I Training, has collaborated closely with Clennell Education Solutions. We have now joined forces to create a behaviour support programme specifically tailored for schools. All sessions described in this service offer will be conducted by myself, occasionally accompanied by guest speakers or trainers.

This initiative aims to provide high-quality, affordable training to any organisation involved in educating children. The importance of offering continuous support to staff around behaviour management cannot be overstated. This behaviour support programme will ensure ongoing assistance and will be updated annually or whenever new guidance is issued or recommended by the DfE. We have meticulously consolidated all necessary resources into this comprehensive package, designed to save your school both time and money while accessing our quality, accredited behaviour support CPD.

Regarding cost-efficiency, we encourage you to review the costs section to understand the substantial value and support available at an appealing price.

While we strive to provide detailed information within this document, please do not hesitate to contact us at <u>admin@panditraining.co.uk</u> for any further inquiries. We are here to assist with any questions you may have.

Section 1- Service offer description.	Service offer – this is what your school will	
	receive each year	
20 x in person CPD sessions via media conferencing software		
3 x staff networking event invitation		
7 x video support sessions with unlimited views		
Documentation support		
Recording and planning templates		
Draft policies		
Reductions on top up sessions		
In person CPD sessions		
Your entire school will have access to our online (CPD sessions. The sessions are accredited through	
the CPD Standards Office and cover 4 topics.		
Session 1 – What is behaviour and how it present	s in schools	
Session 2 – De-escalation and dealing with behav	iour concerns in schools	
Session 3 – Recording and planning for behaviour	concerns	
Session 4 – Legal and DfE guidance on the use of	force (physical intervention) in schools	

The in-person CPD sessions provide a comprehensive approach to addressing behaviour in schools, ranging from minor issues to the most serious incidents, as well as supporting how serious incidents are recorded and planned for. The sessions aim to equip staff with the necessary skills and confidence to make appropriate decisions in challenging situations. Additionally, staff will gain assurance that they are handling situations in a legal and ethical manner.

The sessions are conducted in person via media conferencing software, using PowerPoint visuals and live commentary. Each session lasts 1 hour.

Each session is offered 5 times a year, providing your team with 20 hours of behaviour support CPD and flexible attendance options.

Attendance at all sessions is not mandatory, and you have the discretion to select specific staff for certain sessions based on your preferences.

The 4-session programme can be attended as individual sessions but is more beneficial to attend each individual session at least once.

Video support sessions

This programme contains 7 videos that cover the content from all the in-person CPD sessions. The video topics are...

- 1. What is behaviour
- 2. De-escalation
- 3. Recording behaviour incidents
- 4. Reflecting on behaviour incidents
- 5. Planning for behaviour incidents
- 6. Sharing recordings and behaviour plans
- 7. Legal and DfE guidance on the use of force in schools

The videos are available for unlimited viewing by all staff members and serve as training resources. If a staff member is unable to attend an online session, they can watch the videos as an alternative. Additionally, the videos can act as reminders of best practices for those who have participated in any in-person sessions.

Online digital platform

The series of 7 video sessions will be available through an online platform for your staff team. The staff members will be able to fulfil the platform requirements and obtain an accredited certificate upon completion.

Each school will be provided with 30 online access codes (per year). Each code permits one staff member to access the accredited programme.

Accredited certification

Each individual online session will provide a downloadable certificate for all attending staff members. Please note that video training will not include a certificate, as there is no method to verify participation by staff members.

Networking events

We will hold three annual networking sessions to discuss frequently asked questions, recent legislation changes, and trending behaviour topics. All staff can join via conferencing software.

Templates

The behaviour support programme includes incident recording and behaviour support plan templates that can be tailored to your school's needs.

Document support

As part of the support programme agreement, a range of government guidance documents will be made available for download.

Policy support

There will be draft policies and supporting check sheets including the following... Draft physical intervention policy Draft behaviour policy Draft SLT behaviour check list Draft staff behaviour check list

Discounts

Schools that subscribe to our behaviour support programme agreement through P&I training LTD (full cost paying schools only) will automatically qualify for discounts on other sessions that we offer. Schools with Clennell Education Solutions SLA's automatically have access to our sessions at reduced costs directly through their online booking service. Details of current offers are available inside the behaviour support programme resources page of the website which you will gain access to on purchase. Additionally, initial offers are included in Section 6 of this information document. Please note that offers will be periodically updated and subject to change.

Additional safety and behaviour sessions

Each year, we will concentrate on two current areas of need for school awareness. In the first year, our focus will be on gang culture and county lines awareness. These sessions are chargeable, but they will be offered at a reduced rate.

£75 per school per individual session (usual cost £150).

£100 for both sessions when purchased together.

Purchase costs include access to all the materials for a period of one year from the date of purchase. This subscription will automatically renew at the same level unless we receive a Change to Service Agreement or Opt-Out Form at least two weeks prior to the commencement of your new contract. Failure to provide this notification may result in additional charges. The price will not increase without prior notice; however, we reserve the right to amend our overall offer.

Section 2	Service offers delivery methods
Accoss	

Access

Upon purchase, your school will receive a code to access our website which contains all the materials detailed in this offer.

The online CPD sessions will follow this schedule.

During Term 1, we will conduct each of the four individual sessions twice, in addition to a behaviour network session, resulting in a total of nine available sessions.

During term 2, we will conduct each of the four individual sessions twice, in addition to a behaviour network session, resulting in a total of nine available sessions.

During term 3, there will be four individual sessions and one behaviour network session, totalling five available sessions.

Total available sessions which are included in this behaviour support programme = 23.

Term 1: Session 1 will be delivered twice in a week, on Tuesday and Thursday, followed by Session 2 the next week, and so on for four sessions over four weeks. Term 2 will follow the same weekly pattern, but sessions will shift to Monday and Wednesday.

In Term 3, each session will be delivered once from Monday to Thursday consecutively in the same week. This schedule offers flexibility for schools to attend at a time that is suitable to your school and/or your staff.

The schedule and dates for these sessions can be found in section 10 of this document.

The timing of your purchase and access to the service is ultimately inconsequential. Throughout an entire school year, you will consistently have access to 23 online sessions (5 sessions each of session 1, session 2, session 3, and session 4, along with 3 networking sessions). Additionally, you will receive supporting videos, access to an online platform, certificates, documents, policies, discounts and special offers.

All digital items can be accessed at any time during the school year with the click of a button. This flexible learning approach allows all staff members to participate in some form of support related to behaviour in schools.

Section 3	Costs		
We have 2 purchase costs.			
1. Individual schools with a current Clennell Education Solutions full SLA	Please visit the Clennell Education Solutions Website and purchase from them directly to receive this programme at a reduced cost.		
2. Individual schools without a Clennell Education Solutions SLA	£800	This price includes all items listed in section 1 of this document, as well as access for 30 online platform users.	
Additional service charges (optional)			
Additional online platform users	£100	This is for an additional 30 users	
	£150	This is for an additional 60 users	
Additional safety and behaviour sessions	£75 + VAT	Per session per school	
(county lines and gang culture)	£100 + VAT	When purchasing both sessions together	

Comparison costs – P&I Training charges schools between £150 and £400 for a 1-hour session, based on our full website prices. These services are offered at a reduced rate to schools with a full Clennell Education Solutions SLA.

The minimum price of £150 is applicable to a limited number of schools that have been collaborating with us for many years and is not the advertised cost for this type of training.

In comparison, the cost for schools to purchase all four sessions individually ranges from a minimum of £600 to a maximum of £1200, with an average cost of £900.

The cost of £800, reflects a minimum 11% reduction from typical costs for all schools.

This figure is based solely on the online sessions accessed once. Your school will have the opportunity to participate in 20 sessions.

Including video support, online platform, networking sessions, documents, polices and additional offers, our typical costs total around £2500

The cost of £800 represents a 68% reduction compared to standard costs.

Section 4 How we keep the prices low

We typically support schools by delivering training sessions in person. However, logistical challenges arise due to the distance between schools and trainers, resulting in high transport, sustenance, and accommodation costs. These factors necessitate higher pricing and limit the number of sessions we can offer.

By centralising the sessions into specific periods of the year and delivering them through online conferencing software, we can eliminate logistical challenges. Additionally, this enables a greater number of schools to join simultaneously online. Consequently, our time investment is significantly reduced. As a result, we can offer services at substantially lower costs while maintaining higher-quality training from our most experienced trainers. All savings generated are directly passed on to the schools.

Although schools will need to adhere to specific timeframes for the delivery of online sessions, they will benefit from supplementary support through videos and the online platform. This arrangement provides schools with greater flexibility, enabling all staff to continuously access the training offered. We believe this is a highly advantageous solution when compared to the limitation of fixed time periods.

Section 5	Benefits to the school	
 Quality: P&I Training has been operating as an esteemed company for 9 years, continuously growing and enhancing our services. We are frequently requested to conduct supporting sessions for schools and staff around the UK. Many of you reading this document have been with us for several years, and we value your ongoing collaboration with us. Accredited training: All our sessions undergo independent review by the CPD Standards Office, ensuring that they meet high standards, and the sessions are fit for purpose. Accessibility: Staff will have multiple options to access behaviour support, both remotely and within the school. This means that it is not necessary for all staff members to be together in the same place at the same time. Cost: Compared to the average costs for this type of package, this programme offers significant savings, potentially amounting to thousands of pounds. It is a cost-effective option for the level of service provided. 		
 Inspection: All staff at the school have the potential to hold accredited certification for inspection purposes. Time saving – Having guaranteed CPD sessions scheduled for the year eliminates the need for additional arrangements, significantly reducing the workload for staff within your school. Updates – We will update all information and videos annually, adding a new video each September. Online sessions and videos will be modified yearly or as guidance changes to meet evolving needs and requirements. 		
Section 6	Offers	
1. 68% reduction for all schools is the original offer due to the amount of money and time it will save you while accessing high quality training.		

- 2. Reduction in online CPD awareness sessions. This year's sessions will be gang culture awareness and county lines.
- 3. Reduced physical intervention session costs.

These offers will be written in more detail inside the behaviour support programme section of our website.

Section 7.

How to access the programme

The programme and resources are housed inside our website. Following purchase, you will receive all access details within 24 hours. The access details will include a password and free access codes to the online learning platform.

Section 8.

Payment

You have 2 payment options. Pay now or pay via invoice.

The payment options can be found inside the following web page.

https://www.panditraining.co.uk/supportprogrammeinfoandpayment

Section 9.	Cancellations		
This is a digital product. Once website access co	odes have been sent out the training is deemed to		
have started, and cancellation cannot be accept	ted. Please ensure you read our digital products policy		
prior to purchase. https://2e64a9fd-ddcb-4e1	<u>17-88b2-</u>		
74e8daa29a60.usrfiles.com/ugd/2e64a9_ea	15174d8831a41c28c639c421ba197af.pdf		
It is your responsibility to ensure that you have the means and capacity to meet the requirements			
that are necessary to access our programme.			
Section 10.	Dates, times and scheduling		
This section contains the schedule for delivery from 1 st June 2025 to 31 st August 2026			
Online CPD in person sessions (all sessions are 3.30pm to 4.30pm on the specified dates)			
Online CPD session 1- What is behaviour and how it presents in schools			
Monday 9 th June 2025			
Tuesday 30 th September 2025			
Thursday 2 nd October 2025			
Monday 23 rd February 2026			
Wednesday 25 th February 2026			
Monday 6 th July 2026			
Online CPD session 2- De-escalation and dealing	g with difficult situations in schools		
Tuesday 10 th June 2025			
Tuesday 7 th October 2025			
Thursday 9 th October 2025			
Monday 2 nd March 2026			
Wednesday 4 th March 2026			
Tuesday 7 th July 2026			

Online CPD Session 3- Recording and planning for behaviour concerns Wednesday 11th June 2025 Tuesday 14th October 2025 Thursday 16th October 2025 Monday 9th March 2026

Wednesday 11th March 2026 Wednesday 8th July 2026

Online CPD session 4 – Positive handling- Legal and DfE guidance on the use of physical intervention in schools Thursday 12th June 2025 Tuesday 21st October 2025 Thursday 23rd October 2025 Monday 16th March 2026 Wednesday 18th March 2026 Thursday 9th July 2026

Network session 1 Wednesday 17th September 2025 Network session 2 Wednesday 21st January 2026 Network session 3 Thursday 14th May 2026

Gang culture awareness (additional online session chargeable) Tuesday 11th November 2025 County lines (additional online session chargeable) Wednesday 22nd April 2026

The direct links will be placed inside the behaviour support programme website page. The rest of the materials including online platforms, videos and documentation will be available all year round.

For any information requests or questions please email <u>admin@panditraining.co.uk</u>

Thanks for reading and I'll see some of you soon. Alan Robson Director and lead trainer PANDI Training LTD